

AVAILABLE THROUGH

GRAINGER[®]

FOR THE ONES WHO GET IT DONE







GRAINGER.COM[®] | 1.800.GRAINGER

Upgrade to 3M[™] Versaflo[™] Respirator Systems

From January 1st, 2020 through December 31st, 2020

Grainger is pleased to continue the 3M[™] Upgrade to Versaflo[™] program for hospital and healthcare customers **only**.*

Receive \$200 off cost per unit on any qualifying 3M[™] Versaflo[™] kits or assemblies. Minimum purchase quantity of ten (10) units. Certain terms and conditions apply. Please contact your local 3M PSD Sales Representative to get started.

TR-300+ Ready to Use Kits	TR-600 Ready to Use Kits
<p>TR-300N+ ECK Easy Clean Kit 475M36</p>  <p>TR-300N+ HKS/HKL Healthcare Kit 475M38/475M38</p>	<p>TR-600-ECK Easy Clean Kit 38HX30</p>  <p>TR-600-HKS/HKL Healthcare Kit 48TK32</p>
TR-300+ PAPR Assemblies	TR-600 PAPR Assemblies
<p>TR-304N+ PAPR with Easy Clean Belt and Economy Battery, 475M33</p>  <p>TR-307N+ PAPR with Easy Clean Belt, High Capacity Battery, and Battery Charger 475M32</p> 	<p>TR-614N PAPR with Easy Clean Belt and Standard Battery, 38HX34</p>  <p>TR-617N PAPR with Easy Clean Belt and High Capacity Battery, 38HX36</p> <p>TR-614-HK PAPR with Easy Clean Belt and Standard Battery, 48TK34</p> 

To learn more, contact your 3M Sales Representative and visit us at 3M.com/UpgradeToVersaflo

*The use of this deal for industrial opportunities is not permitted.

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3M™ Versaflo™ Respirator Systems Trade-in Offer TR-300+ Series & TR-600 Series Respirators

PROGRAM DESCRIPTION

Grainger is pleased to continue the 3M™ Upgrade to Versaflo™ program for hospital and healthcare customers only.*

Receive \$200 off cost per unit on any qualifying 3M™ Versaflo™ kits or assemblies. Minimum purchase quantity of ten (10) units. Certain terms and conditions apply. Please contact your local 3M PSD Sales Representative to get started.

PROCESS STEPS

STEP	ACTION	COMMENT
1	<ul style="list-style-type: none">• Seller works with 3M rep to qualify customer & determine appropriate equipment	
2	<ul style="list-style-type: none">• Customer registers @ www.3M.com/UpgradeToVersaflo	Customer must register to be eligible for trade-in allowance
3	<ul style="list-style-type: none">• Seller submits CSP quote request in Salesforce<ul style="list-style-type: none">○ In the Notes section: “Customer has registered on 3M website for promotional pricing on Contract #C51168.”○ In the Job Name section: “Price quoted reflects the \$200.00 trade-in allowance offered by 3M”	Quote quantity should equal the number of PAPRs that customer will return to 3M (minimum of 10)
4	<ul style="list-style-type: none">• Quote is returned to seller. Seller presents quote to customer. Customer is ready to order	Quote presented to customer must state: “Price quoted reflects the \$200 trade in-allowance offered by 3M. Call 1-800-GRAINGER for assistance if needed.
5	<ul style="list-style-type: none">• Product is shipped directly to customer from 3M	

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Customer qualifies for the promotional trade-in allowance by trading-in a NIOSH-approved PAPR blower unit and purchasing one of the 3M™ Versaflo™ products identified above. For example, if a customer trades-in to 3M ten (10) NIOSH-approved PAPR blower units and purchases ten (10) TR-600 Series respirator systems, they will receive a trade-in allowance of \$2,000 (\$200 x 10) off the purchase price.

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3M™ Versaflo™ Respirator Systems Trade-in offer TR-300+ Series & TR-600 Series Respirators Item List

Grainger Item Number	Item Description	Mfr Model No
475M32	PAPR Assembly with Easy Clean Belt, High Capacity Battery, HE Filter, Filter Cover, Battery Charger	TR-307N+
475M33	PAPR Assembly with Easy Clean Belt, High Capacity Battery, HE Filter, Filter Cover	TR-304N+
475M36	Easy Clean, Belt Mounted PAPR System, HE Filter	TR-300N+ECK
475M38	Healthcare, Belt Mounted PAPR System, HE filter, Small Headtop	TR-300N+HKS
475M39	Healthcare, Belt Mounted PAPR System, HE Filter, Large Headtop	TR-300N+ HKL
38HX34	PAPR Assembly with EC Belt & Std Battery	TR-614N
38HX36	PAPR Assembly with EC Belt & HC Battery	TR-617N
48TK34	PAPR Assembly with EC Belt & Std Battery	TR-614-HK
38HX30	Easy Clean, Belt Mounted PAPR System, HE Filter	TR-600-ECK
48TK32	Healthcare, Belt Mounted PAPR System, HE filter, Small Headtop	TR-600-HKS
48TK32	Healthcare, Belt Mounted PAPR System, HE Filter, Large Headtop	TR-600-HKL

This offer is NOT authorized for Federal Government customers. This promotion MAY be offered to Nonfederal Government, Healthcare and Education customers provided their participation in this promotion is compliant with their procurement regulations and policy. Promotional incentives offered to government contract customers are intended for contract customer use and NOT employee or buyer personal use.

This offer is provided directly by the relevant manufacturer. Grainger has no involvement in this offer and is in no way responsible for this offer. If you have any questions or concerns about this offer, please contact the offering manufacturer directly. 3M reserves the right to terminate this offer at any time without prior notice.